

# Achieve With O'Melveny

At-A-Glance

It's more than what you do: it's how you do it.

Across sectors and borders, in boardrooms and courtrooms, we measure our success by yours.

And, in our interactions, we commit to making your O'Melveny experience as satisfying as the outcomes we help you achieve.

Our greatest accomplishment is ensuring that you never have to choose between premier lawyering and exceptional service.

So, tell us. What do you want to achieve?



**Exceptional Service** 



**Outstanding Results** 



Innovative Approaches





Strong Values

At O'Melveny, innovation and efficiency are not simply buzzwords but mandates. The firm is always searching for new ways to work faster, smarter, and better to maximize value for clients.

#### Al & Data Science

We utilize machine learning and analytics in a number of ways, from streamlining due diligence and document reviews to identifying favorable courts to predicting the behavior of judges and opponents. Through our alliance with <a href="Pymetrics">Pymetrics</a>, we became the first US law firm to implement its cutting-edge Al tool to improve the quality of our hiring process.

#### **OMMLit**

This award-winning proprietary tool deconstructs the litigation process, improving efficiency through simplification and automation of hundreds of the most commonly performed tasks.

# Proprietary Budgeting & Planning

Our bespoke system uses historical and real-time data to craft better budgets, eliminate inefficiencies, and promote greater transparency and more informed matter management.

#### ommni

Our custom intranet system allows us to search quickly across millions of court papers, memos, agreements, and client documents, speeding up research and drafting. Matter pages provide up-to-the-minute access to billing history, budgets, timekeepers, correspondence, and other documents and data, boosting efficiency and collaboration across teams.

#### **OMMNIscient**

Our OMMNIscient tool, the product of a year-long collaboration with LexisNexis and unique to O'Melveny, pushes relevant information automatically to our lawyers and other professionals at the moment they need it. For example, whenever we take on a new client matter, OMMNIscient emails our work coordinators a list of suggested associates and counsel to staff it based on their prior experience with the matter's legal topics, their location and availability, and other factors.

# **Litigation Editors**

We remain the only major law firm to employ a Pulitzer Prizewinning journalist, along with two other experienced editors, to help our legal teams craft compelling written arguments for clients at a lower cost structure.

#### FIRM ACHIEVEMENTS

# Litigation

O'Melveny achieves landmark victories for our clients.

#### **American Airlines**

Secured victory in the Ninth Circuit when the appellate court denied an appeal in an age-discrimination case brought by more than 600 flight attendants seeking US\$260 million in alleged damages.

#### Chubb

Served as lead counsel of a joint defense group in a victorious bench trial. The court rejected efforts by policyholders to saddle insurers with massive liability for pollution in Los Angeles Harbor caused by pesticide manufacturing.

#### **David Dubin**

Achieved victory in *Dubin v. United* States, a case in which the US Supreme Court adopted a narrow view of what constitutes identity theft in the context of health care fraud.

## **Duke University** and Allergan

Won a patent-infringement trial involving eyelash-growth drug Latisse. Our team taught jurors enough organic chemistry to make an informed decision without feeling overwhelmed, securing a US\$39 million verdict.

#### Kia Motors America and **Hyundai Motors America**

Representing the automakers in Attorney General investigations of allegations that certain models lacked sufficient anti-theft technology making them "dangerously easy to steal."

#### TikTok

Obtained dismissal of a putative class action alleging that TikTok "challenges" are causing students to disrupt school programming and damage school property.

# Corporate

We represent clients on transformational deals across varied industries.

#### **Alaska Airlines**

Counseled Alaska on its pending US\$1.9 billion acquisition of Hawaiian Airlines. The purchase would allow Alaska to enlarge its strong West Coast network, expand its presence in one of the world's tourist hot spots, and gain access to Asia.

# **B.** Riley Securities

Represented the middle market investment bank as sole bookrunner in an underwritten public offering of Bed Bath & Beyond Inc. (Nasdag: BBBY) Series A convertible preferred stock and warrants.

## **Galatyn Asset** Management

Represented a Galatyn Asset Management-led consortium of family offices and financial institutions in its US\$2 billion acquisition of PureWest Energy, the largest natural gas producer in Wyoming.

#### Hippocratic Al (a/k/a HealthGPT)

Advised the developer of an Al-driven health care information and support service on its US\$61 million seed financing. Hippocratic Al's goal is to use language models to increase health care access, reduce costs, and close the health care skills gap left behind by the pandemic.

# **Liberty Media**

Counseled Liberty Media on merging a business unit that controls a majority stake in SiriusXM with the rest of the radio company to create a new publicly listed firm with a simplified ownership structure.

# Samsung

Advised Samsung Display on its US\$218 million acquisition of US-listed eMagin, a microdisplay developer. The deal enhances Samsung's offerings in the AR/VR space.

#### **RECOGNITION**







# 12 consecutive years on the A-List a measure of the "best of the best" law firms

2022 Dealmakers of the Year-Honored for representing Puerto Rico in the largest municipal restructuring in US history, with a government official noting: "We provided the political will. They provided the legal expertise."

The American Lawyer Industry Awards—Named a winner, finalist, or honorable mention recipient every year in the publication's two-decade-plus history of honoring market-leading law firms.

# 2023 Corporate Highlights

200+ M&A transactions with a total deal value exceeding US\$160 billion

150+ venture and growth capital financings, raising more than US\$2 billion for emerging companies

~40 "exits" of venture-backed companies via IPO, sale, or deSPAC, generating nearly US\$10 billion in proceeds

60+ private equity transactions with a total deal value of nearly US\$20 billion

LAW JOURNAL

Washington, DC Litigation Department of the Year

Appellate Hot List



Law360 Practice Group of the Year Recognitions

Insurance

Transportation

• Product Liability

Bankruptcy



Top 10 in Korea



#1 in "Firm Culture," "Racial & Ethnic Diversity," and "Wellness" Top 3 "Best Law Firms To Work For" 9 Years in a Row



"The firm has an impeccable reputation . . . with top-of-theirgame litigators who will always help clients look around the corner"



Named to the 2022 "GIR 100" list Recognized among the top 100 firms worldwide



Tier 1 National Rankings

Tier 1 Regional Rankings



**Practices** 

800 lawyers 18 offices

**22** industries

31 practices



Austin • Beijing • Brussels • Century City • Dallas • Hong Kong • Houston • London • Los Angeles • New York
Newport Beach • San Francisco • Seoul • Shanghai • Silicon Valley • Singapore • Tokyo • Washington, DC

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